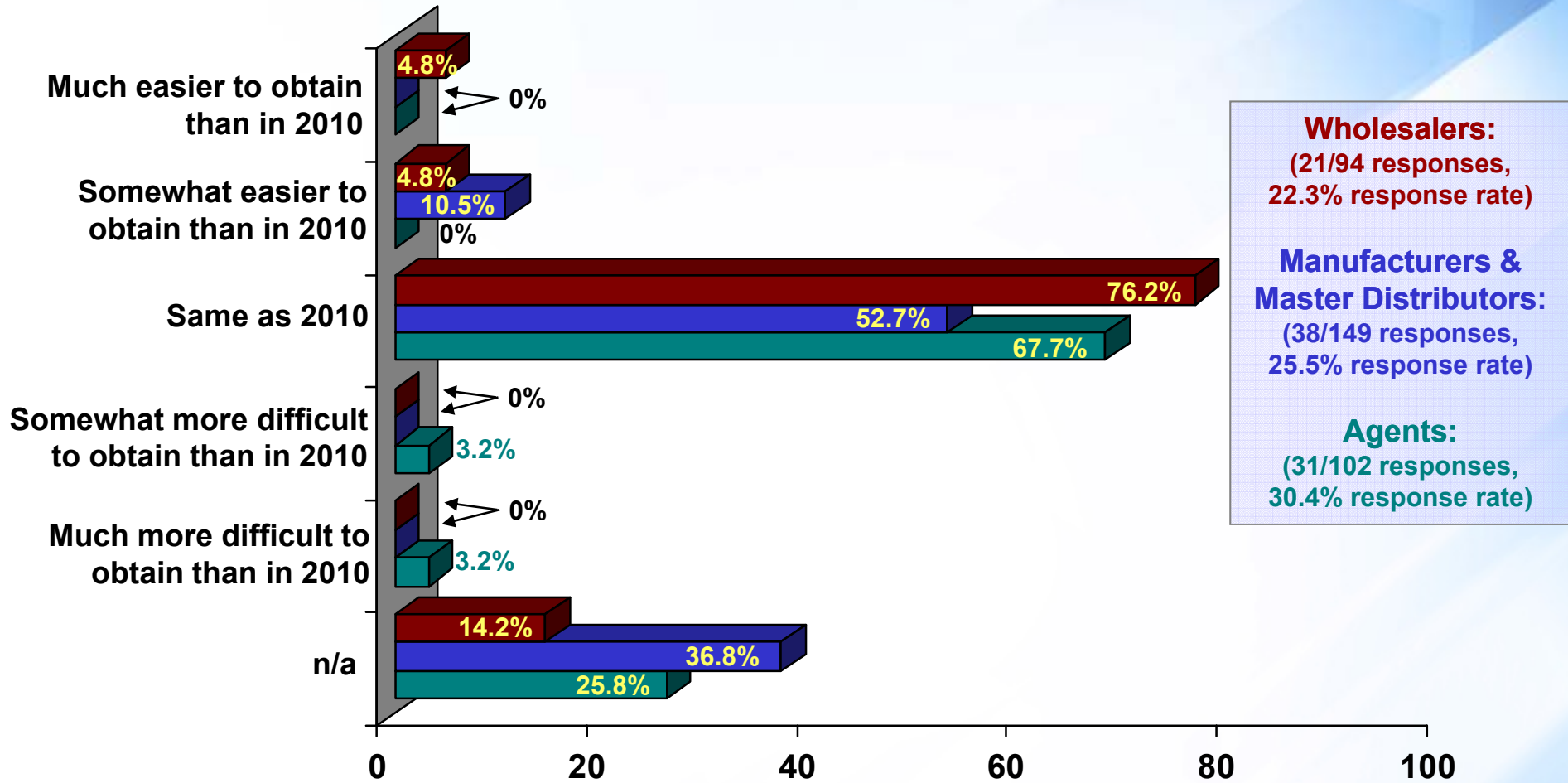


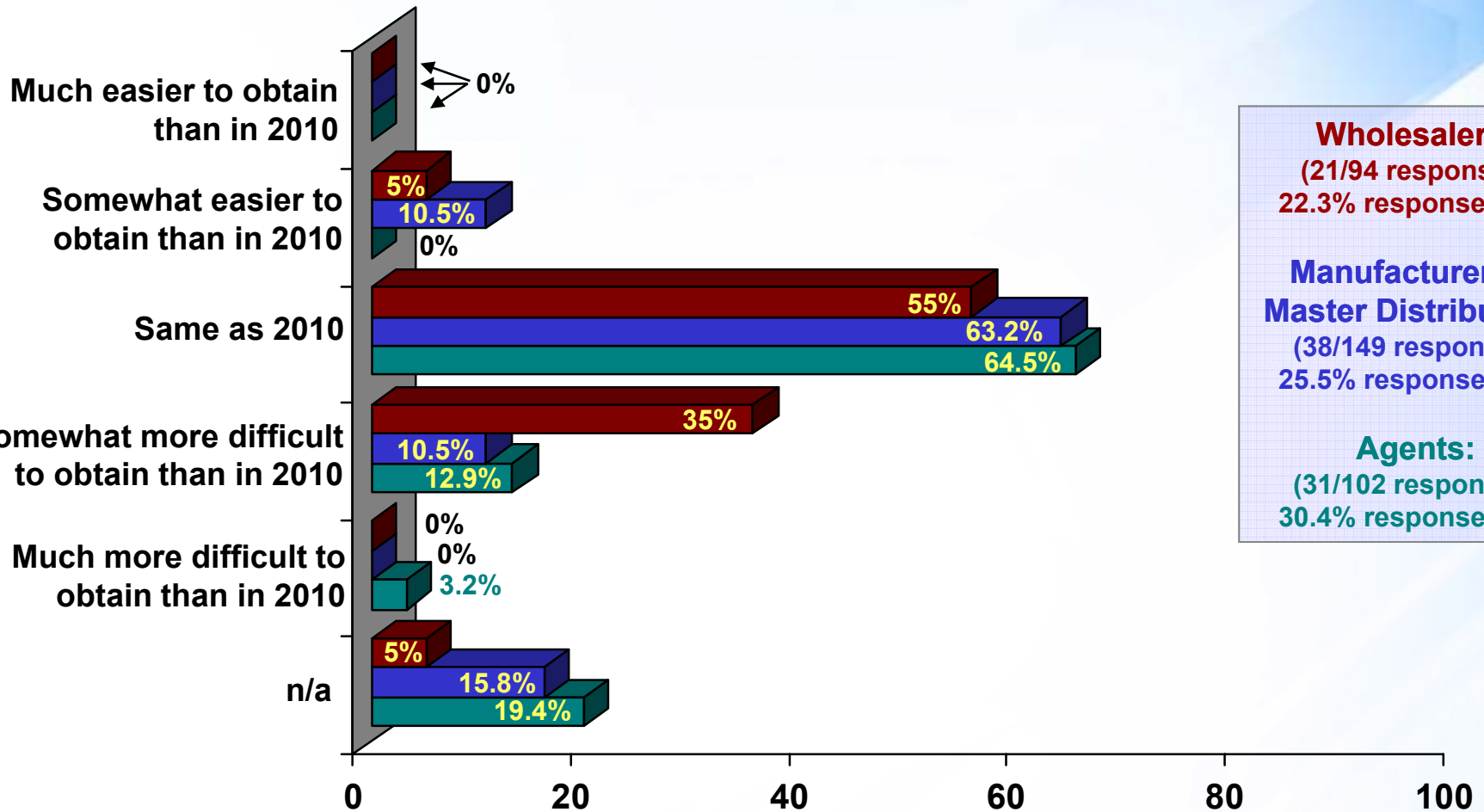
Is credit availability impacting your business?



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Is credit availability impacting your end customers' business?



Wholesalers:
(21/94 responses, 22.3% response rate)

Manufacturers & Master Distributors:
(38/149 responses, 25.5% response rate)

Agents:
(31/102 responses, 30.4% response rate)



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